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Jodi Davis
General Manager

SMEAA OFFICERS
Mike Coffey, Jr.
Chairman
Mary Frances Squires
Vice-Chairman
Brad Mills
Secretary
Jeanette Goza
Treasurer

SMEAA MEMBERS
Deborah Grant
Marissa Lesko
Jason Loftus
Gail Simpson
Tony Smarjesse
Bill Taft
Terry Young

***Springfield
Metropolitan
Exposition &
Auditorium
Authority***

BOARD MEETING MINUTES

August 21, 2023

12:00 PM

The regular Board Meeting of the Springfield Metropolitan Exposition and Auditorium Authority was called to order at 12:00 PM in the Boardroom of the Bank of Springfield Center by Chairman Mike Coffey, Jr.

A roll call was taken and the following Board Members were present, representing a quorum:

Ms. Goza
Ms. Grant
Ms. Lesko
Mr. Mills
Ms. Simpson
Mr. Smarjesse
Ms. Squires
Mr. Taft

Also present were Jodi Davis, General Manager; Janet Jennings, Dir. of Finance, Joe Roesch, Legal Counsel; Jim Dickey.

Mr. Coffey asked if there were any statements from visitors or guests.

Mr. Coffey asked for a motion to approve Action Item A & B, which were the Board Meeting Minutes from July 24, 2023 and the Lease Contracts. A motion was made by Mr. Mills, and seconded by Mr. Taft. A voice vote was taken, motion carried.

Mr. Coffey stated that Action Item C is regarding the Rigging Equipment for the East End. He stated that this was a carryover from the previous meeting and asked Ms. Davis to explain what she had found out regarding the Boards questions. Ms. Davis stated that at the Bid opening last month, only one (1) Bid had been presented. She spoke with Mr. Reichert regarding being able to accept the only Bid and he said that as long as the Bid presented met all requirements, that the Bid could be accepted. Ms. Davis stated that she was asked to look into the cost of the Bid and to see if the amount was in line with other market values. Ms. Davis stated that she and Mr. Sherwood, the Director of Operations, both looked into the costs associated with the Bid and found that the Bid was either the same or less expensive based on materials and labor for the Rigging equipment.

Mr. Coffey asked for a motion to approve the Rigging Equipment for the East End. A motion was made by Ms. Simpson, and seconded by Mr. Smarjesse. A voice vote was taken, motion carried.

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Ms. Davis presented the General Managers report. Ms. Davis stated that August is The Center's slow month and the staff has been filling the time with yearly maintenance projects. She stated that the Main Hall lighting has been replaced, the installation of new relay boards and a lot of painting touch-ups, to give a few examples.

Ms. Davis stated that she is working on some music acts. She explained that generally a Promoter will approach her regarding an act that is looking for a venue and sometimes she will reach out to a Promoter. She stated that between conventions and large events, date availability can sometimes interfere with music acts. Ms. Davis stated that she does have plans for a Bull Riding event, which will be the first dirt event in a long time, followed by a Country act. A discussion took place regarding cost/expense vs revenue and the breakdown to determine if The Center will lose, breakeven or profit from a concert. Ms. Davis stated that she is working with Venue Coalition and Greg Walton for some possible upcoming events. She and Mr. Coffey encourage the Board members to reach out to her if they are interested in a particular artist. She will answer any questions regarding cost and availability.

Ms. Davis stated that she had passed out some business cards to each of the Board members. She explained that these cards can be given out to people who ask questions regarding upcoming events. It is a way for them to sign up for the text and email club, so they will be "In the Know".

Ms. Davis stated that there is an upcoming Entertainers Buyers Conference, but was not sure if that would be something the Board would feel it to be beneficial for her to attend. Mr. Coffey inquired if this was something that was already budgeted for her to attend. Ms. Davis stated that is budgeted and that she thinks it is in September. A discussion took place and it was decided that she should look into going.

Mr. Coffey asked for a motion to adjourn. A motion was made by Mr. Taft, and seconded by Mr. Smarjesse. A voice vote was taken, motion carried and the meeting was adjourned at 12:24 PM.

Tracy Motter
Office Manager

Mr. Mike Coffey, Jr.
Chairman